

Voice of Small, Emerging Diversity Owned Businesses Since 1984

## Pan American Bank CEO Named Among Top 20 Banking Influencers in Social Media

The Independent Community Bankers of America ("ICBA") (www.ICBA.org) has named Pan American Bank CEO Jesse Torres as one of the Top 20 Community Banker Influencers on Twitter (http://www.ICBA.org/smleaders/ topcbers.cfm). The ICBA will feature Mr. Torres and Pan American Bank in the September issue of ICBA Magazine.

facebook.

"It is a great honor to be recognized by the ICBA. As a career-long community banker I know the value of the ICBA. This recognition is meaningful because it affirms what the Pan American Bank team already knows – that Pan American Bank is making a difference every day in our community," said Pan American Bank CEO Jesse Torres. "Pan American Bank CEO Jesse Torres." Pan American Bank CEO Jesse Torres. "Pan American Bank CEO Jesse Torres." An American Bank CEO Jesse Torres. "Pan American Bank CEO Jesse Torres." Pan American Bank CEO Jesse Torres." Pan American Bank is service area is served by six FDIC-insured banks. However, only one of the six – Pan American Bank – is headquartered in California, and the eastside, specifically. Through Twitter and other forms of social media Pan American Bank is able to 'humanize' relations with our community and engage in con-

versations that demonstrate the many benefits of local banking, including affordable products and services, job creation, living wages, community reinvestment, career development opportunities, and other benefits that are absent when work is shipped outside the community and the state."

According to ICBA Executive Vice President and Chief Marketing Officer Chris Lorence, "Building a brand goes beyond a perceived geographical footprint; social media opens the doors of opportunity even wider for community banks. Consumers now expect fresh content, insight and consistent interaction with brands they are connected to online, and community banks are no exception. ICBA is proud to highlight those community banks and bankers who are blazing a critical trail forward by making social media an integral part of their brand and communications strategy."

As early as 2007, Mr. Torres was one of a handful of social media evangelists within the banking industry encouraging community bankers to use of social media as a means of competing with regional, national and multi-national banks.





In December 2008, Mr. Torres released his widely read Community Banker's Guide to Social Network Marketing (http://www.docstoc.com/docs/2873849/The-Community-Bankers-Guide-to-Social-Network-Marketing). This early work provided community bankers with a roadmap to "humanizing" their customer's experience while minimizing the reputational damage caused by the banking crisis. In January 2011, Mr. Torres released the Human Resources Guide to Social Media Risks (http://www.bit.ly/hrsmguide) as a tool for bankers and other businesses to adequately manage the risks associated with the use of social media within the organization and by employees on- and off-site.

Mr. Torres has spoken to thousands of bankers across the country through banking association conferences, webinars, and seminars. Mr. Torres curates the Social Media and Banking Blog (http://socialmediabanking.blogspot.com/) and communicates via Twitter through @jstorres and @ PanAmericanBank. Mr. Torres can also be found on LinkedIn at http://www.linkedin.com/in/jessetorres.

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The Louis Vuitton Cup, the America's Cup Challenger Series, is used as the selection series to determine who will race the Defender in the America's Cup Finals. Scheduled for July 4 – September 1, 2013 on the San Francisco Bay, the Louis Vuitton Cup will see challengers from around the globe battle each other in a knockout series for the opportunity to compete for the America's Cup. The competition consists of the best-of 13 series of final races.

For a complete schedule of races visit the America's Cup Race Schedule page:

http://www.americascup.com/en/schedules/races

Source: City and County of San Francisco ©2000-2013

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### Mayor Lee & Supervisor Farrell Launch City's Down Payment Home Loan Assistance Program For First Responders

San Francisco Voters Overwhelmingly Passed Housing Trust Fund Initiative in November 2012 & Created Down Payment Home Loan Assistance Program for San Francisco's First Responders

Mayor Edwin M. Lee and Supervisor Mark Farrell launched the down payment home loan assistance program for San Francisco first responders who are an active member of the San Francisco Police Department, San Francisco Fire Department, or the San Francisco Sheriff's Department. The Mayor's Office of Housing and Community Development (MOHCD) will administer the program, which was created after San Francisco voters overwhelmingly passed the Housing Trust Fund Initiative in November 2012.

"San Francisco must remain a viable place to live and work for people at all levels of the economic spectrum and the Housing Trust Fund helps us do just that," said Mayor Lee. "The new down payment assistance program will help keep working families in San Francisco and increase homeownership opportunities for San Francisco first responders, who make sacrifices every day to keep our City safe. I thank Supervisor Mark Farrell and the entire Board of Supervisors for supporting the Housing Trust Fund and our City's first responders."

"When the Housing Trust Fund Initiative was being drafted, I led the charge at the Board of Supervisors for the inclusion of down payment home loan assistance for our city's first responders after hearing from many of them that they wanted to live in the City they serve and love because, unfortunately, the majority of them don't live within the city limits," said Supervisor Farrell. "I think we can all agree that having the men and women who put their lives on the line everyday living throughout our City's various neighborhoods strengthens our communities and provides the opportunity for them to be safer in times of crisis and need."

The new down payment home loan assistance program for San Francisco first responders must be used for homeownership and purchase of a single family residence, which includes condominiums and townhouses, located in San Francisco. First responders who qualify for the down payment home loan assistance program for San Francisco's first responders:

 Must be an active member of the San Francisco Police Department, San Francisco Fire Department or the San Francisco Sheriff's Department; Must not have owned any interest in a principal residence in San Francisco during the last three years;

Must not own an interest in any other principal residence at close of escrow;

- Must have at least 5 percent down payment contribution toward the purchase price (a minimum of three percent must be from the borrower's own funds, and the remaining two percent can be from gift funds);
- Must complete a home buyer counseling course from one of the participating non-profit housing counseling agencies approved by MOHCD;
- Must occupy the property as principal residence after purchase;
- Each household is limited to one loan regardless of the number of first responders in that household; and
- Household income is limited to 200 percent of the Area Median Income as published by MOHCD.

Approved by voters in November 2012, the Housing Trust Fund begins with a general fund revenue capture in year one of \$20 million and increase to \$50 million over time. It is estimated that \$1.5 billion will be invested in affordable housing production and housing programs over the next 30 years. The Housing Trust Fund will:

- Develop more than 9,000 units of permanently affordable housing for residents whose average median income is 60 percent or below;
- Create incentives for onsite below market rate housing and make housing more accessible for moderate income families;
- Invest at least \$15 million over the first five years to expand the City's down payment assistance program (DALP) which provides interest-free loans to moderate income homebuyers who are looking to purchase their first home in San Francisco. DALP will also include a new program to assist the City's first responders in the purchase of a home in San Francisco;
- Create a Housing Stabilization Program to help distressed low and moderate income residents remain in their homes; and
- Create a Complete Neighborhoods Infrastructure Grant program to fund public realm improvements such as "pocket" parks and child care facilities for growing neighborhoods.

The Housing Trust Fund will capture revenue from former Redevelopment Agency Tax Increment, a small portion of Hotel Tax that has been appropriated yearly for affordable housing, plus an additional \$13 million in new General Fund revenue from an increase in business license fees. The consensus business tax reform measure, Proposition E, which also passed on the November ballot, will generate \$28.5 million in the first year – \$13 million of which will go to fund affordable and workforce housing.

Source: City and County of San Francisco ©2000-2013



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MEMBERSHIPS



ISSN 0892-5992 SBE is a certified DBE - CA UCP Firm #5988



Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers **Regional Connector Transit Corridor Design-Build Project** Owner: LACMTA RFP No.: C09080 DBE Goal: 20% Design & 18% Construction Prime Proposals Due: Aug. 30, 2013 Website: www.teamrcc.com

Team RCC is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the Regional Connector Transit Corridor Project. Quotes will be requested from Subcontractors, Vendors, Professional Service and Trucking companies. Please visit our website for the RFP documents and addenda, Subcontracting Requirements, Sample Contracting Documents, Project Announcements, Outreach and Contact Information. If you are interested in joining our team for this project, please visit our website, fill out and return the Invitation to Bid form to the fax number below. All Quotes are due as soon as possible.

Requested scopes include, but are not limited to the following:

Subcontractors: Demolition, Clear & Grub, Excavation Earthwork and Support Systems, Shoring & Lagging, Temp. Tunnel Ventilation, AC Paving, Concrete Curbs, Gutters and Sidewalks, Pavement Striping & Marking, Cast-In-Place and Prestressed Concrete, Exposed Concrete Finishes, Arch. Pavers, Stone, Granite, Masonry, Misc. Metal, Welding, Steel Rail, Fencing, Rough Carpentry, Sheet and Pre-Appplied Sheet Waterproofing, Painting & Coatings, Fire Protection, Suppression & Stopping, Metal Doors, Frames & Hardware, Glazing, Equipment, Mechanical Piping & Materials, Ventilation Fans & Equipment, Plumbing, Electrical & Electrical Supply, Low Voltage Systems, Hazardous Material Remediation & Hauling, Trucking

Services/Vendors: Monitoring: Sound, Vibration, Geo, and Air Quality, Security, Office Supplies, Reprographics, Sweeper Truck, Water Trucks, Jobsite Sanitation, Janitorial, SWPPP, Progress Photography, Catering

Team RCC will assist qualified subcontractors, vendors, and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Please visit our website listed above for detailed contracting requirements

> Team RCC is an Equal Opportunity Employer Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509 Ph: (951) 684-5360 Fax: (951) 788-2449 Email: info@teamrcc.com



Current and On-going procurement opportunities for the Expo II Project are Available through the project procurement website:

https://partners.myskanska.com/usa/clients/ buildexpo/Expo2/Outreach/Lists/ Bidding%20Opportunities/Bids%20Due.aspx

Bid Packages Currently available are: Signage & graphics, Flatwork – City of LA, AC Paving, Floor & Wall tile, Bike Racks/Lockers, Permanent Striping & signs

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact **Christine Burton at 310-500-1466**. SBE and DBE certified firms are encouraged to participate.

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REQUESTING SUB-QUOTES FROM QUALIFIED SBE

SUBCONTRACTORS/SUPPLIERS FOR: Civil and Station Improvements Contract Santa Clara-Alum Rock Bus Rapid Transit Project Contract No.: C830 (13058) Owner: Santa Clara VTA Engineers' Estimate: \$60,000,000. BID DATE: August 27, 2013 @ 3:00 PM.

Items of work include but are notlimited to: Trucking, Electrical, Construction Area Signs, Striping, Clear & Grub, Fence, Underground, SWPPP, Minor Concrete, Survey, Buildings, Landscape, Misc. Metals. Granite Rock Company dba Pavex Construction Division 'Pavex' is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. 100% payment and performance bonds in the amount of the subcontractors bid will be required from a qualified survey company. Bonding assistance is available. Pavex will pay bond premium up to 1.5%. Subcontractors are encouraged to contact Pavex Estimating for insurance requirements, or if any other assistance is needed. Subcontractors will be required to enter into our standard contract. Pavex intends to work cooperatively with all qualified firms seeking work on this project.

Granite Rock Company DBA Pavex Construction Division 120 Granite Rock Way, San Jose, CA 95136 • Phone (408) 574-1400 Fax (408) 365-9548 Contact: Paul Brizzolara • Email: Pavexestimating@graniterock.com We Are An Equal Opportunity Employer

### Hunters Point Shipyard Opportunity to Provide Architectural Consulting Services

HPS Development Co, LP is requesting qualified, interested Companies to respond to a public request for proposals through the Successor Agency to the Redevelopment Agency of the City and County of San Francisco.

For more information, please visit: http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7066 Proposals must be submitted by September 6, 2013.



Santa Clara Valley Transportation Authority Design-Build Contract DB1102F Silicon Valley Berryessa Extension Project C700

Procurement opportunities through **Skanska-Shimmick-Herzog** will be diverse and ongoing.

Please visit: www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO



Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers Replace and Widen Genesee Bridge at Route 5

District 11 on Route 5 Contract No.: 110223U4 DBE Goal: 8 %

Bid Date: September 12, 2013 – 2:00 PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly\_ads/index.php

Quotes requested from Subcontractors, Suppliers and Service Providers include, but are not limited to: Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Type III Barricade, Fencing, Portable Delineator, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Abandon Culvert, Cold Plane Concrete Pavement, Remove Concrete (Structure), Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Develop Water Supply, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Sand Backfill, Rock Blanket, Soil Nail, Erosion Control, Fiber Rolls, Class 2 Aggregate Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Concrete Pavement, Seal Pavement Joint, Furnish & Drive Steel Pile, CIDH Concrete Piling, Prestressing CIP Concrete, Structural Concrete (Bridge), Structural Concrete (Retaining Wall), Structure Concrete (Box Culvert), Minor Concrete, Shotcrete, Treat Bridge Deck, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel (Bridge), Bar Reinforcing Steel (Retaining Wall), Furnish & Install Sign Structure, Furnish Laminated Panel, Furnish Single Sheet Aluminum Sign, Roadside Sign, Alternative Pipe Culvert, Reinforced Concrete Pipe, Corrugated Steel Pipe, Welded Steel Pipe Casing, Alternative Flared End Section, Rock Slope Protection, Slope Paving, Minor Concrete, Rock Slope Protection Fabric, Miscellaneous Metal, Miscellaneous Iron and Steel, Bridge Deck Drainage System, Chain Link Fence, Pipe Handrail, Cable Railing, Transition Railing, Terminal System, Crash Cushion, Concrete Barrier, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Signal & Lighting, Lighting & Sign Illumination, Fiber Optic Conduit, Electric Service (Irrigation, Traffic Monitoring Station) Closed Circuit TV System, Ramp Metering System, Slope Inclinometer, Landscape and Irrigation

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations age, and general age;, \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractors cope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer Skanska Estimating Dept:

1995 Agua Mansa Rd, Riverside, CA 92509 – Ph: (951) 684-5360, Fax: (951) 788-2449 Email: joe.sidor@skanska.com

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### **NORTHERN CALIFORNIA**

#### **DeSilva Gates Construction-Robert A. Bothman**

**A Joint Venture** 

REQUEST FOR QUALIFIED SBE's

SUBCONTRACTORS AND SUPPLIERS FOR: Civil and Station Improvements Contract, Santa Clara - Alum Rock Bus Rapid Transit Project

Contract C830 (13058)

**Owner: SANTA CLARA VALLEY** TRANSPORTATION AUTHORITY 3331 North First Street, Building A, San Jose, CA 95134

Bid Date: August 27, 2013 @ 3:00 pm.

We hereby encourage responsible participation of local Small Business Enterprises, and solicit their subcontractor or material quotation for the following types of work including but not limited to:

DESILVA GATES CONSTRUCTION -

Estimator: Grant Rhodes - Phone No. 925-829-9220 Fax No: 925-803-4263:

CLEARING AND GRUBBING/DEMOLITION, MINOR CONCRETE STRUCTURE, STREET ELECTRICAL, PCC GRINDING, CONSTRUCTION AREA/ROAD SIGNS, SLURRY SEAL, STRIPING, SWPPP, UNDERGROUND, QC/QA, TRUCKING, CLASS 2 AGGREGATE BASE MA-TERIAL SUPPLIER, CLASS 4 AGGREGATE BASE MATERIAL SUPPLIER, HOT MIX ASPHALT (TYPE A) MATERIAL SUPPLIER, CLASS 3 AGGREGATE BASE MATERIAL SUPPLIER, GEO-TEXTILE WRIP SUPPLIER, SURVEY AND COMMUNITY RELATIONS OFFICER

ROBERT A. BOTHMAN -Estimator: Michael Maldonado -

Phone No. 408-279-2277 Fax No: 408-279-2286:

SAW CUTTING, DRILLING (PIERS), ELECTRICAL (STATIONS), REBAR, GUARD RAIL/MET-AL RAILING, CAULKING/SEALANTS, ANTI GRAFFITTI/PAINTING, METAL FABRICATION (BUS SHELTERS), TRUCKING, MASONRY, CONCRETE PUMPING, FENCING (ORNAMEN-TAL FENCING), LANDSCAPING AND CONCRETE READY MIX

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates-Robert A. Bothman, A Joint Venture of DeSilva Gates Construction and Robert A. Bothman Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates-Robert A. Bothman requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

**DeSilva Gates Construction-Robert A. Bothman** 

**A Joint Venture** 11555 Dublin Boulevard P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263

Website: www.desilvagates.com An Equal Opportunity Employer

Requests proposals/quotes from all qualified and certified SBE subcontractors, suppliers, and truckers for the following project:

LRT EFFICIENCY PROJECT, TASMAN DRIVE POCKET TRACK CONTRACT VTA Contract C828 (13103) Bids: September 11, 2013 @ 2pm SBE GOAL - 30%

Traffic Control - Dust Control - Demo - Cip & Portland Cement Concrete - Rebar - Lighting Poles -

Irathe Control – Dust Control – Demo – Cip & Portland Cement Concrete – Rebar – Lighting Poles – Roadway Lighting – Roadway Signs – System Wide Electrical Grounding – Electrical Raceway & Equip Supports – Electrical Manholes & Handholes – Electrical Testing – Earthwork – Dewatering – Excavation Support & Protection – Ac & Concrete Paving – Concrete Curbs, Gutters & Sidewalks – Pavement Mark-ings – Landscape/Irrigation – Trench & Backfill For Utilities – Storm Drainage – Sanitary Sewer – Track Removal – Overhead Contact System – Roadway Signaling & Control Equipment – Electrical Underground Puete & Substructures Ducts & Substructures

### Proven Management, Inc.

712 Sansome Street, San Francisco, CA 94111-1704 Phone: 415-421-9500 • Fax: 415-421-9600

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested SBE suppliers, subcontractors & truckers. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested SBE certified business suppliers, subcontractors & truckers.

autocommetors to function. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

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### Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the Small Business Exchange.

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.



Call 1-800-800-8534 or visit us at www.sbeinc.com

### **SUB-BID REQUEST ADS**

Shimmick Construction Company Inc. SBE Subcontractor/Supplier Bids Requested For:

### Santa Clara Valley Transportation Authority LRT Efficiency Project Tasman Drive Pocket Track Contract Contract Number: C828 (13103) Bid Date: September 11, 2013 at 2:00 PM

Fax all quotes to 510-777-5099

Requesting certified SBE Subcontractor and Supplier Quotes on: Demolition, Earthwork, Electrical, Grinding-AC, Concrete, Horizontal Boring, Paving, Railroad, Rebar, Stripes-Markers, Trackwork, Traffic Control, Trucking, Aggregate, Railroad Products, Ready Mix.

Contract Documents are available for purchase from the Contracts Office of VTA at 3331 North First Street, Building A, San Jose, CA 95134 or may be viewed by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621, Phone (510) 777-5000

Subcontractors and Suppliers interested in this project may contact Jeremiah Kent by phone at (510) 777-5057.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Com-pany, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontra-tor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Shimmick Construction Company Inc. 8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 • Phone (510) 777-5000 • Fax (510) 777-5099

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#### REQUEST FOR ESBE Subcontractors and Suppliers for: 5th Street, 5th Street Viaduct and Railyards Blvd. at Sacramento Railyards City of Sacramento PN: T15135800 BID DATE: September 4, 2013 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Field Office, SWPPP, Structure Excavation, Structure Backfill, Cellular Concrete Backfill, Earth Retaining Structure, Structural Concrete Retaining Wall, Bar Reinforcing Steel, Minor Concrete-Sidewalk, Architectural Treatment, Prepare and Paint Concrete, California ST-40 Bridge Rail, Structural Concrete-Approach Slab Type, Joint Seal, Concrete Barrier, Chain Link Railing, Bridge Deck Drainage System, Sanitary Underground, Stormwater Quality Inlet, Stormwater Quality Vault, Topsoil, Bioretention Soil, Headwall, Fencing, Hydroseeding, Utilities, Concrete Survey Monument, Street & Sidewalk Barricades, Curb & Gutter, Curb Ramp, Electrical, Irrigation, Bridge Removal, Prestressing Cast-In-Place Concrete, Vibration Monitoring, Bridge Canopies, Furnish Piles, Pile Driving and Construction Materials

### O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Mike Crowley

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage ESBE participation. Plans & Specs are available for viewing at our office.

> Sub-Bids, Sub-proposals Requested From Qualified and Certified VTA SBE Subcontractors / Suppliers / Vendors

PROJECT: LRT Efficiency Project Tasman Drive Pocket Track - Contract C828 (C13103) BID DATE: 9/11/13 @ 2:00PM **OWNER: Santa Clara Valley Transportation Authority (VTA)** 

NOTICE

Quotes for Services & Supplies are needed: General Electrical, OCS, Railroad Signaling, Traffic Signaling, Trackwork, Concrete, Asphalt, Striping and Signage, Landscape & Irrigation, Wet Underground Utilities

### WEST COAST GENERAL CORPORATION

13700 Stowe Drive, Suite 100 • Poway, CA 92064 Contact: Nick Walters, nwalters@wcgcorp.com Phone: (619) 561-4200 x 18 • FAX: (619) 561-4205

Bonds will be required and West Coast General Corporation can provide assistance in obtaining equip-ment, supplies, materials, bonds, lines of credit, and / or insurance. Plans and specs may be reviewed at the West Coast General Corporation office or wegcorp.com/bidding/

James E. Roberts-Obayashi Corporation is seeking proposals from all interested subcontractors and suppliers for the:

**Hunters Point Shipyard Block 53** 

Project Loc.: Corner of Coleman St and Innes Ave., San Francisco, CA 94124 Bid Date: REVISED September 5, 2013 at 2:00pm • Start Date: October 2013 (duration 17 months)

This project includes 93 market rate "for sale" condominiums. Construction consists of four (4) seperate buildings. This is a prevailing wage project with a PLA (Project Labor Agreeement). All subcontractors are required to be union

SBE/LBE/MBE/WBES are encouraged to bid. Successor to SFRA 50% SBE goal applies. This project also has a 50% local hiring requirement. If interested in bidding this work please contact Richard Keller via email @ rich@jerocorp.com

JAMES E. ROBERTS-OBAYASHI CORP.

20 Oak Court, Danville, CA 94526 • 925-820-0600 • FAX 925-820-1993 WE ARE AN EQUAL OPPORTUNITY EMPLOYER

### "NOTICE INVITING BIDS" Transit Partners (Pulice Construction, Inc. / Dragados USA, Inc. Joint Venture) 3200 Park Center Drive #600, Costa Mesa, CA 92626

Requests sub-bid quotes from Metro certified SBE subs and suppliers for all items of work on UNION / PATSAOURAS PLAZA BUSWAY STATION D/B

CONTRACT No. CO970R

#### Owner: Los Angeles County Metropolitan Transportation Authority <u>Bid Date 9/5/2013</u> Goal: RC DBE 20%

Requesting quotes on all items to complete the project including but not limited to the following: Poured Concrete Foundation & Structure Contractors, Site Preparation Contractors, Demolition, Masonry, Survey, Geotechnical, Granite Curb, QA/QC, Traffic Control, AC Paving, Striping, Elevators', Rebar, Painting, Waterproofing, Floor Tile, Signs, Map Cases, Plumbing, HVAC, Structural Steel, Glass & Glazing, Doors & Frames, Canopies, Sealants, Sheet Metal, Railings

#### Plans & Specs Available at Metro

The complete IFB documents are available on a CD Monday through Friday (except holidays) between the hours of 9:00 a.m. and 4:00 p.m. at the Reception Desk, 9th Floor, at no charge if picked up or \$5.00 if mailed. Payment in the form of a money order, company check, cashier check, or certified check. Personal checks or cash are not acceptable forms of payment. IFB Document fee is non-refundable.

Plans and Specifications can be downloaded at: https://pulice.sharefile.com/i/i79720c61b444039b Provide your Email, Name, and Company Name to register.

Should you have any questions or desire to quote on this project, please contact: John Hickman at (657) 229-7820 or jhickman@Dragados-USA.com.

Bonds from a surety acceptable to Transit Partners may be required. 100% Performance & Payment bonds may be required. Transit Partners to pay bond premium or 2% of subcontract amount, whichever is less. Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to the Owner's SBE program.

Transit Partners intends to conduct itself in good faith with DBE/OBE firms for participation on the project.

"TRANSIT PARTNERS IS AN EQUAL OPPORTUNITY EMPLOYER"

RGW Construction Inc. is seeking all qualified Disadvantaged Business Enterprises (DBE's) for the following project:

#### SMD 1 Sewer Conveyance Pump Station City of Lincoln Engineer Estimate: \$9,500,000 Bids: September 4th at 2:00pm

Requesting Sub-quotes for (including but not limited to): Demolition, Clear & Grub, Landscaping, Irrigation, Structural Concrete, Reinforcing Steel, Fencing, Trucking, Structure Excavation/Backfill, Aggregate Base, Asphalt Paving, HVAC, Electrical/Instrumentation, Painting/Coating/Waterproofing, Monorail & Hoist.

Scope of Work: New pump station, odor control facility, lined emergency storage basin1, earthen ESB 2, MCC and standby generator; modifications of an existing headworks and primary clarifier; demolition and decommissioning of an existing WWTP, site grading and paving, environmental mitigation monitoring and reporting, yard piping, electrical and instrumentation.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or at the office of Stantec Consulting Services Inc., 3875 Atherton Road, Rocklin, CA. Copies of bidding does may be purchased from ARC Sacramento Plan Well at 916-443-1322. Contact **Aaron Heppner 925-606-2400** for any questions, including bonding, lines of credit, insurance, equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

### **RGW Construction**, Inc.

Contractors License A/B 591940 550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925 An Equal Opportunity Employer

Sub Bids Requested From Qualified DBE and UDBE Subcontractors & Suppliers for City of Citrus Heights - Auburn Blvd.

### Complete Streets Revitalization Project - Segment III Location: Citrus Heights, CA <u>Bid Date: September 3, 2013 @ 2:00 PM</u>

McGuire and Hester is seeking qualified subcontractors in the following trades: construction staking; SWPPP; traffic control; clearing & grubbing; tree removal; landscape & irrigation; striping & signs; electrical & traffic signals; slurry seal; minor concrete; masonry retaining walls; handrailing; trucking; decorative sidewalk (imprinted aggregate reinforced preformed thermoplastic system).

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans & specs.

### **McGuire and Hester**

9009 Railroad Avenue • Oakland, CA 94603 Phone: (510) 632-7676 • Fax: (510) 562-5209 **Contact: Robert Herrera** An Equal Opportunity Employer



MBE/WBE/OBE SUBCONTRACT OPPORTUNITY NOTICE OF BIDS REQUEST DISTRICT SOUARE PROJECT

District Square LLC is seeking bids from MBE/WBE/OBE subcontractors and suppliers for construction of the *District Square* project. Certified MBE/WBE firms must provide a copy of their current certification issued by the CITY OF LOS ANGELES, LA METRO or CLATRANS. The *District Square* project is a prevailing wage project, covered by a **Project Labor Agreement** (PLA), with local hiring goals requirements. All questions and information regarding the technical scopes of work must be received in writing no later than **September 5, 2013**, and sent to:

### Bill Cohen District Square LLC

### PJMGMT@charles-company.com

A pre-bid meeting is scheduled for Friday, August 30, 2013 from 6pm-8pm at the Department of Water & Power Crenshaw CSC, 4030 Crenshaw Boulevard, Los Angeles, CA 90008.

Bid documents are currently available to view at <u>www.district-square.com</u>

Additional information relative to resources available to MBE/WBE/OBE firms seeking assistance in bonding, finance, and insurance, please contact Pamela Penn at (562) 461-2133 or email at pamela.penn@pdaconsultinggroup.com.

Bids must be received by District Square LCC, no later than 2:00 p.m. Trades scheduled to bid are as follows: PHASE 1 (Bids due September 3, 2013)

Elevators & Escalators Precast Concrete Fabrication & Installation

PHASE 2 (Bids due September 13, 2013)

This a (bias dae september 10, 201	2)	
Earthwork	Flooring	Structural steel
Flat work	Waterproofing	Roofing
Acoustic insulation	Shoring work	Fire protection
Masonry	Reinforcing Steel	Roll up doors
Misc. Metals	Signage	Doors, frames, hardware & bath accessories
HVAC	Landscaping	Reinforcing Steel
Electrical	Fireproofing	Sheet Metal and flashing
Plumbing	Painting and coating	Parking control equip
Excavation & Grading	Underground Utilities	Ornamental Iron
Paving	Concrete Finishes	Metal decks
Fencing	Fire Sprinklers	Sealants
Envir.monitoring	SWPPP	Misc. Architectural finishes
Metal ceilings	Ventilation	Colored concrete
Metal wall panels	Concrete	Structural concrete/furnish/form/place
Glass and Glazing Including shop drawin	gs, design build)	

District Square LLC and its affiliates is an Equal Opportunity Employer that is committed to, and encourages participation of MBE/WBE/OBE subcontractors and suppliers on the *District Square* project. Plans, specifications, and other project information may be reviewed and downloaded at www.district-square. com. Performance and payment bonds will be required for the full subcontract amount.

### Seeking D/DV/M/S/VS/WBE participation from subcontractors and suppliers for San Vicente Marina Facilities, Specification 594 - San Diego County Water Authority Project Location: North end of Moreno Ave., Lakeside, CA in San Diego County Bid Date: September 11, 2013

Trades: Site grading, shoreline stabilization, pump stations, concession buildings, office building, drainage pipe, water tank, water pipe, sanitary sewer pipe, boat ramp concrete, floating docks, ADA compliant wheelchair lift, asphalt concrete paving, PCC paving, storm drain channels, bio-retention facilities, inlet filters, drainage facilities, selective demolition, fire sprinklers, landscaping, irrigation, habitat restoration, curbs, gutters, sidewalk, retaining walls, fencing, park amenities, shade structure, signage and striping, signal intersection, electrical, communications, foundation grouting, monitoring wells.

### Pulice Construction, Inc.

591 Camino De La Reina, San Diego, CA 92108 Phone: 619-814-3700 • Fax: 619-814-3770 Contact: **Arinda Cale** • E-mail: acale@pulice.com

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### Looking for Subcontractors, Vendors, and Suppliers?

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With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.



Call 1-800-800-8534 or visit us at www.sbeinc.com



Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers City of Lincoln Wastewater Treatment and Reclamation Facility Expansion Contract No.: 184030298

### Encouraged DBE/MBE/WBE/HUB Certified Firm Participation Bid Date: September 10, 2013 – 2:00 PM

Skanska, an equal opportunity employer, is interested in soliciting in Good Faith all subcontractors as well as certified companies for this project. All interested subcontractors, please indicate all lower tier participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

### Plans and Specifications are available for view/purchase at the following locations:

- Skanska USA Civil Office, located at 1995 Agua Mansa Rd., Riverside, CA 92509
- Stantec Consulting Services Inc., located at: 3875 Atherton Rd, Rocklin, CA 95765

- For Purchase: ARC Sacramento PlanWell. Please call 916-443-1322

### Quotes requested from Subcontractors, Suppliers and Service Providers include, but are not limited to:

Materials: Construction Area Signs, Utility Line Marking, Watering and Water Development, Corrugated Metal Pipe Culvert, Landscape Rock, Structural Steel, Structural Aluminum, Grating, Treads, Floor Plates, Metal Framing, Steel Platforms, Mechanical Identifying Devices, Bio filter Media Replacement, Fiberglass Launder Covers, FRP Weirs and Baffles, Polyethylene Storage Tanks, Davit Cranes, Seismic Equipment Restraints, Seismic Piping Restraints, Temporary Railing, Erosion Control, Fiber Rolls, Class 2 Base, Joint Seal, Plastic Pipe, Reinforced Concrete Pipe, Welded Steel Pipe, Alternative Flared End Section, Misc Metal, Misc Iron and Steel

Works scopes: Survey, Quality Control and Testing, Pipe Chlorination, Pipe Testing, System Startup and Testing, System Training, Clear and Grub, Fence Removal, Excavation Dewatering, Structure Excavation and Backfill, Trenching and Backfill, Storm Water Pollution Plan, Hydroseed, Sheeting and Shoring, Chain Link Fence, Hot Mix AC Paving, Cast in Place Manhole Bases, Minor Concrete Structures, Concrete Saw cutting, Pipe Railing, Overhead Coiling Doors, Painting and Finishing, Mechanical Process Equipment Installation, Pre Engineered Metal Building and Canopy, Cathodic Protection of Underground Pipe, Process Piping, Process Electrical Systems, Site Lighting, Instrumentation and Controls, Thermoplastic Pavement Marking.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$IM ea. occ., \$IM personal injury, \$2M products & completed operations agg. and general agg.; \$IM Auto Liability; \$5M Excess/Umbrella and \$IM Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractors more proved by Skanska. Skanska will rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509 – Ph: (951) 684-5360, Fax: (951) 788-2449 Email: daniel.hawley@skanska.com

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers Wastewater Treatment Plant Improvements Phase 1

City of Barstow City Project No.:2013-7, Plan No. 3071 DBE Goal: DBE Participation Encouraged Bid Date: Sept 5, 2013 – 2:00PM

Copies of the plans, specifications, and contract documents are available from ARC Document Solutions, 4295 Main Street, Riverside, CA 92501, and on the web at www.crplanwell.com. Email requests can be sent to riverside.digiprint@earc.com . Printed copies may be obtained for a non-refundable charge and may be mailed upon request for an additional non-refundable charge. Contact ARC at (951) 686-0530 for charges.

Quotes requested from contractors, suppliers and service providers include, but are not limited to: Materials: Construction Area Signs, Utility Line Marking, Watering and Water Development, Corrugated Metal Pipe Culvert, Structural Steel, Structural Aluminum, FRP Grating, Treads, Floor Plates, Metal Framing, Steel Platforms, Mechanical Identifying Devices, Fiberglass Launder Covers, FRP Weirs and Baffles, Polyethylene Storage Tanks, Davit Cranes, Seismic Equipment Restraints, Seismic Piping Restraints, Temporary Railing, Erosion Control, Fiber Rolls, Class 2 Base, Joint Seal, Plastic Pipe, Reinforced Concrete Pipe, Welded Steel Pipe, Alternative Flared End Section, Misc Metal, Misc Iron and Steel, Generators.

Works scopes: Survey, Quality Control and Testing, Pipe Chlorination, Pipe Testing, System Startup and Testing, System Training, Clear and Grub, Fence Removal, Excavation Dewatering, Structure Excavation and Backfill, Trenching and Backfill, Storm Water Pollution Plan, Hydroseed, Sheeting and Shoring, Chain Link Fence, Hot Mix AC Paving, Cast in Place Manhole Bases, Minor Concrete Structures, Concrete Saw cutting, Pipe Railing, Overhead Coiling Doors, Painting and Finishing, Mechanical Process Equipment Installation, Pre Engineered Metal Building and Canopy, Cathodic Protection of Underground Pipe, Process Piping, Process Electrical Systems, Site Lighting, Instrumentation and Controls, Thermoplastic Pavement Marking, Temporary Pumping, Scheduling

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

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## Making the Connection Between Air Travel, Exports, and Jobs

### By Justin Fisk,

Intern with International Trade Administration

Houston's exports have been soaring, and they will get an additional boost now that Air China, China's flag carrier, opened up a non-stop flight route between Beijing and Houston.

This is Air China's first non-stop flight route to the U.S. in 30 years, and it is easy to see why Air China chose Houston—the city consistently ranks near the top of the most globally-oriented business communities in America.

In fact, for the first time since the data has been collected, Houston became the top exporter among U.S. metropolitan areas in 2012. Houston's goods exports totaled \$110 billion, accounting for more than half of all Texas exports.

This new flight will only help Houston exporters continue to expand to new markets.

Behind Mexico, Canada, and Brazil, China is Houston's fourth-largest export market, importing more than \$5 billion of goods from Houston in 2012. With China's rapid urbanization and growing middle class, demand for American-made products is likely to grow. This new flight is the next step in expanding the relationship between Houston and China.

The Houston Airport System's economist estimates the Air China flight will bring \$150-200 million of annual benefits to Houston. The flight will enable more face time between Chinese and American businessmen, a crucial aspect of the Chinese business custom of Guanxi. That can facilitate more export deals with the country and more investment in the U.S. from Chinese companies.

Houston also stands to benefit from the increase in Asian tourists that this flight route will bring. The travel and tourism industry is a huge contributor to the U.S. economy, accounting for

\$87.1 billion in U.S. exports in the first half of 2013. China has been one of the fastest growing markets for visitors to the United States.

Our Export Assistance Center is always ready to support Houston-area businesses looking to take advantage of new export opportunities. Commerce's Minority Business Development Agency is also planning to launch a new Business Center in Houston, which will help regional minority-owned businesses expand to new markets and increase exports.

These benefits will lead to more than just increased tourism numbers and contract signings. These exports support jobs in Houston, throughout Texas, and across the country. Metro exports are a huge contributor to national export numbers, and Hereick support is acting the accountle for a

and Houston's success is setting the example for other metropolitan areas to follow.

With each new international flight route, the world becomes more interconnected, and as Houston continues to expand its relationships with international markets, its exports will continue to soar.

Originally posted at Tradeology, the official of blog of ITA. Source: The Minority Business Development Agency (MBDA)



Is there an export market for my company?

The Department of Commerce's International Trade Administration recently released U.S. metropolitan area trade data for 2012, which shows that overall exports are up for the third consecutive year. Specifically, exports are up in 31 of the top 50 metropolitan areas, 29 of which reached record exports between 2011 and 2012. Among the top 25, Washington, DC, recorded the highest growth between 2011 and 2012, increasing exports by nearly 43 percent. Exports from San Antonio, Texas, which has an MBDA Global Business Center, grew by 33 percent during the same period.

The Department of Commerce offers a wealth of tools and information for businesses to make choices about exporting to international markets. For example, did you know that U.S. companies sold \$8 billion in transportation equipment and food products to South Korea last year? U.S. companies also exported \$1.4 billion in agricultural products to Turkey.

These are just two examples of the kind of information available through the International Trade Administration's TradeStats Express. Here's another. Let's say your company sells office furniture. Using TradeStats Express, you can very quickly determine that furniture sales to Saudi Arabia have grown 153 percent from 2007 levels and that they are currently purchasing over \$140 million in furniture and fixtures from the U.S.

Recognizing that 95 percent of the world's consumers are outside of the U.S., businesses should take a closer look at prospective international customers. Using tools like TradeStats Express or contacting an MBDA Business Center are good ways to learn more about exporting and to get your firm export-ready. Get started today.

Source: The Minority Business Development Agency (MBDA)

### The March on Washington - 50 Years Later

### David A. Hinson, National Director

Fifty years ago, on August 28, 1963, on the 100th anniversary of the Emancipation Proclamation, Martin Luther King Jr. led a "March on Washington for Jobs and Freedom" that culminated at the Lincoln Memorial. A quarter of a million traveled to Washington, DC, to hear what Dr. King had to say. Millions more listened on television and radio.

The day began with Marian Anderson, one of the greatest singers of the 20th century, singing the National Anthem. The day ended with Dr. King delivering one of the greatest speeches ever given in American history.

It is interesting to note that no one ever called Dr. King's speech the "I Have a Dream" speech until after he finished it.

The original title of his speech was "The Cancelled Check." He also called it "The Normalcy Speech." Dr. King chose those titles because an important part of his speech was about jobs. America, he said, was defaulting on a "promissory note insofar as her citizens of color are concerned." He said "America has given... a bad check, a check which has come back marked "insufficient funds" because of discrimination in jobs, limited job mobility, jobs that offered only minimum wages and high unemployment for the rest.

There has been notable progress since he spoke those words 50 years ago. The number of African-Americans living in poverty has declined 23 percent since 1963, and 22 percent fewer African-American children are living in poverty. Now, approximately three times more African-Americans are enrolled in college than in 1963, and for every one of those who graduated

college in 1963 there are now five.

For MBDA, Dr. King and the civil rights movement ushered in a heightened sensitivity to promoting justice through economic empowerment and entrepreneurship. It was six years later, 1969, that President Nixon signed an Executive Order establishing an Office of Minority Business Enterprise, which became the Minority Business Development Agency 10 years later.

We commemorate the 50th Anniversary of the March on Washington and the vision of Dr. Martin Luther King, Jr. that was so eloquently shared on that day. We are still inspired by the promise of the American dream and the legacy of Dr. King's address, which was a major step toward transforming the minds and hearts of our nation.

Source: The Minority Business Development Agency (MBDA)



### Office of Federal Contract Compliance Programs (OFCCP) Compliance and Reporting



**Carl Gouaux** PMP CCP CWG & Associates

### <u>by Carl Gouaux</u>

The summer break is over after a trip to the Delaware beaches to celebrate America's Independence and a spectacular drive along the Beartooth Highway through Wyoming and Montana. The Beartooth Highway is probably one of the most scenic drives I have taken. But, back to Federal contracting reality...

The objective to this post is to provide a general overview of the OFCCP, with a focus on the construction industry, while covering a few specific areas to improve your company's understanding of the compliance requirements.

#### What is OFCCP?

OFCCP was created by Executive Order 11246 in 1965 and expanded by the Rehabilitation Act (1973) and the Vietnam Veterans' Readjustment Assistance Act (1974). OFCCP provides compliance enforcement and oversight for contractors and subcontractors compliance with the three laws. Further, they must not discriminate in their employment practices on the basis of gender, race, color, religion, national origin, disability, or status as a protected veteran.

OFCCP is an agency within the Department of Labor with a national network of offices. The National Office is located in Washington DC and there are six regional offices located in large metropolitan areas (Northeast, Mid-Atlantic, Southeast, Midwest, Southwest & Rocky Mountain, and Pacific). Each region contains numerous district offices that carry out the mission of OFCCP.

#### The OFCCP mission

"The purpose of the Office of Federal Contract Compliance Programs is to enforce, for the benefit of job seekers and wage earners, the contractual promise of affirmative action and equal employment opportunity required of those who do business with the Federal government."

In the context of OFCCP's mission, it provides the following services:

### **Compliance Assistance**

To minimize violations OFCCP has an extensive compliance assistance program to assist Federal contractors. OFCCP uses its national network of regional, district, and area offices to provide compliance assistance to contractors. OFCCP conducts seminars and workshops around the country, maintains a website with resources and tips, operates a help desk line during work hours, and provides an e-mail address for inquiries and feedback. OFCCP also facilitates agreements between contractors and Department of Labor job training programs to help contractors identify and recruit qualified workers.

### **Compliance Evaluations**

To monitor and ensure Federal contractors are in compliance with the EEO laws, OFCCP conducts compliance evaluations that review contractors' employment practices. Contractors are scheduled for review on a periodic basis, generally not more frequently than every two years. OFCCP examines whether the contractor maintains hiring and employment practices that are nondiscriminatory, and determines whether the contractor is taking affirmative action to ensure that applicants and employees have an equal employment opportunity without regard to race, color, religion, sex, national origin, disability, or status as a protected veteran. Typical practices reviewed include: job placement, employee training, promotion, compensation, and termination. OFCCP also occasionally conducts other types of compliance evaluations, such as a Corporate Management Compliance Evaluation to determine whether qualified minorities, women, persons with disabilities, and protected veterans have encountered artificial barriers to advance-

Equal Employment Opportunity is THE LAW

ment into mid-level and senior corporate management.

### **Complaint Investigations**

OFCCP conducts investigations of complaints of discrimination filed by applicants or employees against Federal contractors. OFCCP works in coordination with the EEOC when processing discrimination complaints. OFCCP's website provides information regarding how to file a complaint and how it will be processed at http://www.dol.gov/esa/ ofccp/regs/compliance/pdf/pdfstart.htm.

### **Conciliation and Enforcement Action**

If a compliance evaluation or complaint investigation yields a finding that a contractor violated any part of the regulations, OFCCP will attempt to first negotiate with the contractor to reach an appropriate remedy ("conciliation process"). Generally, if the conciliation process is successful the contractor and OFCCP will sign a Conciliation Agreement. The contractor will be expected to comply with the Agreement's terms. If conciliation efforts fail, OFCCP and the Department of Labor's Office of the Solicitor may pursue an enforcement action.

### **Basic Compliance Requirements**

In most situations a company can remain compliant following the basic EEO requirements outlined in the Small Business Guide:

- · Don't discriminate
- · Post an EEO poster
- Include the EEO tagline in employment advertising: "Federal contractors are required to state in all solicitations or advertisements for employment that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, or national origin."
- Keep detailed records
- Open your books and records to OFCCP during an investigation or evaluation
- File the required reports

#### References

- · Technical Assistance Guide for Federal
- Construction Contractors (May 2009)
- DOL New Contractors Guide (Aug 2009)
- DOL Small Business Guide

Carl Gouaux is a Project Management Professional (PMP) and Air Force Reserve Inspector General with over 20 years of experience as a military officer and civilian manager leading teams through complex DoD acquisition programs. Authentic leadership style founded upon extensive military, civilian, and overseas assignments. Quick ability to identify innovative trends, lead transformation, adapt to change and harness emerging technology to improve performance and productivity. More at www.cwgassociatesllc.com

SOURCE: The Smart Way Blog at http://cwgassociatesllc.wordpress. com/2013/08/09/office-of-federal-contract-compliance-programs-ofccp-compliance-andreporting/

# **EVENTS & SEMINARS**

Open for Business (Rancho Cucamonga) Event Fee: \$0.00 Event Date: 9/5/2013 Register By: 9/5/2013 Time: 9:00 am-11:00 am Contact: Deirdre Marsac, (909) 983-5005 Center: Inland Empire SBDC Event Location: Rancho Cucamonga Chamber of Commerce - 9047 Arrow Route, Suite 180, Rancho Cucamonga, CA 91730 Description: If you are a new or aspiring business owner this workshop is a must! Discuss the steps to take towards starting your first business. The "Open for Business" workshop is presented by an SBDC Business Consultant who will díscuss informational topics such as Beina an Entrepreneur, Business Planning, Small Business Financing, the Legal Forms of Organization, Licensing and Permits and The Services Provided By The Inland Empire SBDC. Topics: Pre-business Planning Instructions: This free workshop is made possible by support from the City of Rancho Cucamonga.

### Small Business Orientation Workshop Event Fee: \$10.00

Event Date: 9/5/2013 Register By: 9/5/2013 Time: 2:30 - 4:30 p.m. Contact: Maricela Sandoval, (714) 564-5200 Center: Orange County SBDC Event Location: Rancho Santiago Community College District, 2323 N. Broadway, Room 107, Santa Ana, CA 92706-1606 Description: The orientation workshop is facilitated by an SBDC Business Consultant who will discuss informational topics such as Being and Entrepreneur, Business Planning, Small Business Financing, the Legal Forms of Organization, Licensing and Permits. Topics: Pre-business Planning

### Marketing Your Small Business

Event Fee: \$0.00 Event Date: 9/17/2013Register By: 9/17/2013 Time: 9:00 am - 11:00 am Contact: Deirdre Marsac, (909) 983-5005 Center: Inland Empire SBDC Event Location: Provident Bank - 27010 Sun City Boulevard, Sun City, CA 92586 Description: Are you looking to increase your bottom line? Attend this workshop and learn how an effective marketing plan can help you to in crease your sales and profitability while efficiently managing you marketing dollar. The "Marketing Your Small Business" workshop will be presented by an SBDC Business Consultant and will cover topics such as Marketing Research Basics, Defining Your Customer, Developing and Advertising Plan, Targeting Your Market, Analyzing Your Competition and Determining

# SBE Southern California

### Website: www.sbeinc.com



### REGISTER TODAY

#### PROCON MISSION

To provide ABAOC Members and Community Supporters a greater opportunity to build a stronger and wider networking environment together with the major corporations and government agencies contracting facilities. International companies and foreign government's trade representatives are also encouraged to participate, giving the public the venue of entrepreneurial global business resources for sustainability in our economic times.

### WHO SHOULD ATTEND?

#### **EXHIBITORS**

To obtain 40 - 50 qualified companies who engage in providing contracts or supply chain opportunities to potential buyers or vendors; whose company may have an established supplier diversity program. These companies are diverse major corporations, government entities, utility companies, as well as Asian-based international companies in which representation of industries may be from the following:

Entertainment, Hospitality, Foodservice/Restaurants, and U.S. Banks & International-Based Financial Institutions, Telecom, Various Utility Companies, Auto Manufacturers, Capital Machines, Equipment Builders, Department Stores, Insurance, Drug & Pharmaceutical Companies, Office Supplies, Grocery Stores, Real Estate: Office & Commercial, High Tech Companies, Universities & Colleges, Export & Import Companies, etc.

#### ATTENDEES

To sign up 300 - 400 business owners who are qualified buyers, vendors, Certified MBE/WBE/ DVBE's, commercial, government, trade brokers, and business owners all seeking opportunities to bid on supplier diversity contracts and/or become a preferred vendor source. These companies reside in Orange County but not to exclude all of Southern California, in addition to National & International companies, government agencies, and Investors. Always welcome are National & International Companies.



San Diego, California August 26-28, 2013 **Navy Gold Coast Conference** San Diego Convention Center, San Diego, CA

August 26-28, 2013

The San Diego Chapter of NDIA (National Defense Industrial Association) is proud to present the NDIA 25th Navy Gold Coast Small Business Procurement Event "Small Business and the Navy - Keeping the Sea Lanes open for American Prosperity", also simply known as the "Gold Coast". The purpose of Gold Coast is to provide a forum to educate, guide, and assist businesses, especially small businesses, in working with the government, primarily the Department of Defense.

NDIA is working to bring Informative and motivating speakers to present topics of interest regarding working with the government, specifically the Department of the Navy. Plan on attending exciting and relevant general/plenary and break-out sessions. Visit over 250 industry and government exhibitors along with dozens of posters containing company information and opportunities. There will also be plenty of opportunities for networking. Register: www.navygoldcoast.org



When & Where: Thursday, September 12, 2013 8:00 AM to 4:00 PM Disney's Paradise Pier Hotel, 1717 South Disneyland Drive, Anaheim CA 92802

Fees:

Free for ABAOC members Non-members \$10 • At the door \$20 • Exhibitors \$100 per table PROGRAM

### EXHIBITORS REGISTRATION

7:00AM - 8:00AM Registration/Continental Breakfast Set-up for Exhibitors 7:00AM - 8:00AM

### **ATTENDEES REGISTRATION**

7:00AM - 8:00AM Registration for Attendees

### **EXHIBITORS REGISTRATION**

9:00AM - 9:15AM	Ribbon Cutting Ceremony/Flag Marching Exhibition
9:15AM - 9:30AM	Welcome Remarks of ABAOC President/Chairs and Keynote Speakers
9:30AM - 10:30AM	Exhibit Booths Open
10:30AM - 11:30AM	Winning Contract Strategies(Workshop)
11:30AM - 12:30PM	Exhibit Booths Open
12:30PM - 1:30PM	Luncheon w/ Corporate and Business Executives
1:30PM - 4:00PM	Exhibit Booths Open
2:00pM - 4:00PM	Business Matchmaking Session

### EVENTS & SEMINARS

### **Net-Zero Energy Buildings** Date: Wednesday, 08/21/13 09:00 AM - 12:00 PM

Description: Net-Zero Energy Buildings (NZEB) consume zero net energy annually and create zero carbon emissions by generating enough on-site renewable energy to offset its own demand. Once considered a fringe strategy for solar enthusiasts, technology and approaches have been refined to make this a mainstream goal. But what does it take to make your next project net-zero? In this three hour workshop, we will: Examine real life case studies of successful net-zero energy building projects. Discuss the necessary team members and roles required to facilitate a successful net-zero energy building project and useful resources to reference. Discuss the underlying financial cost-benefit analysis necessary to invest in this path to superior environmental building performance

Building owners, developers, architects and energy management professionals are all encouraged to attend this 3-hour interactive workshop to explore what it takes to get to Net-Zero Energy.



Sponsored by NDIA

### DWC Posts Proposed Changes to the Medical Treatment Utilization Schedule Regulations to Online Forum for Public Comment

California's Department of Industrial Relations, Division of Workers' Compensation (DWC) has posted proposed changes to the existing Medical Treatment Utilization Schedule (MTUS) regulations to the online forum where members of the public may review and comment on the proposals.

"These changes to DWC's evidence-based medical treatment guidelines provide a critically needed framework describing best practices for providing medical care for work-related illnesses and injuries," said DWC Executive Medical Director Dr. Rupali Das. The proposed updates to the MTUS were developed in cooperation with the multidisciplinary Medical Evidence Evaluation Advisory Committee (MEEAC).

The proposed amendments to the MTUS regulations modify regulatory definitions, which includes a definition for Evidenced Based Medicine, and adds new definitions for terms used in the strength of evidence methodologies. The regulations clarify the role of the MTUS in accordance with Labor Code section 4600 and set forth the process to determine if medical care is reasonable and necessary when the MTUS is inapplicable.

In situations where the MTUS is inapplicable, the regulations state that medical care shall be in accordance with the recommendations supported by the best available medical evidence. To determine the best available medical evidence, the regulations set forth strength of evidence methodologies to evaluate both the quality of medical treatment guidelines as well as the quality of evidence in studies published in the medical and scientific literature.

The regulations also amend the composition of the MEEAC to include two additional members, one from the pharmacology field and one from the nursing field. "The addition of these areas of expertise will enhance this distinguished committee," said Das.

The proposed changes to the MTUS regulations start with section 9792.20 of title 8 of the California Code of Regulations.

The forum can be found online on the DWC forums web page under "current forums."

Department of Industrial Relations Newsline No. 57-13 Page 2

Comments will be accepted on the forum until 5 p.m. on August 31. Please feel free to participate in this important process.

SOURCE: California DIR, Division of Workers Compensation

### Small Businesses Scrambling More for Federal Contracts



### By Charles S. Clark

Tighter agency budgets have forced small businesses to step up their efforts to win federal contracts, though overall bidding activity over the past five years has dropped, according to a survey by American Express OPEN.

Though the companies surveyed -- many of them owned by women and minorities -- have boosted their investments of time and money in federal contracting, their average number of prime contracting bids has declined from 19.5 in 2007-2009 to only 5.5 during 2010-2012, the analysis found. Small business contractors on average invested \$128,638 in time and resources seeking government contracting opportunities in 2012, a 49 percent increase from 2010.

At the same time, small companies have improved their "batting averages" when looking at contracts won versus number of bids. "With fewer bidding opportunities, active small business contractors are bidding smarter," the analysis stated.

The prime contracting success rate is now 55 percent, up from 41 percent three years earlier. The subcontracting success rate is 86

percent, down just slightly from the 90 percent reported in 2007-2009.

The analysis is based on an online questionnaire completed in February and March by 684 small business owners active in federal contracting.

SOURCE: www.Govexec.com



Charlie Clark joined Government Executive in the fall of 2009. He has been on staff at The Washington Post, Congressional Quarterly, National Journal, Time-Life Books, Tax Analysts, the Association of Governing Boards of Universities and Colleges, and

the National Center on Education and the Economy. He has written or edited online news, daily news stories, long features, wire copy, magazines, books and organizational media strategies.

### Lawmaker Seeks to End IRS' Role as Political Arbiter

### By Charles S. Clark

While Congress was preoccupied by partisan feuding over the meaning of this year's Internal Revenue Service scandal, a House Democrat on Wednesday filed a lawsuit joined by three campaign finance reform groups to force the Treasury Department and IRS to rescind an ambiguous regulation that tasks taxagency mid-level employees with judging the extent to which nonprofit groups seeking taxexempt status are political.

Rep. Chris Van Hollen, D-Md., ranking member of the House Budget Committee, said in a conference call with reporters that he was filing the suit in his official, not candidate, capacity, because "the IRS investigations have gotten a lot of attention and substantial notoriety for the wrong reasons. The facts clearly demonstrate that the IRS was not engaged in some kind of partisan political witch hunt orchestrated out of the White House. But the IRS is currently in the business of trying to determine whether the primary purpose of an organization is social welfare or whether its primary purpose is political. The seeds of this issue were planted long ago."

As numerous lawmakers have pointed out since May, when the IRS scandal over mishandling of applications by mostly conservative groups erupted, the IRS unit in Cincinnati charged with processing applications for taxexempt status relied on a 1959 Treasury regulation that critics say substantially rewrote a statute.

"The IRS has not enforced section 501(c)4's requirement that a tax-exempt organization be operated 'exclusively', to promote social welfare," reads the suit filed in federal district court by Van Hollen and the nonprofit Democracy 21, Public Citizen and the Campaign Legal Center. "Instead, contrary to the plain meaning of the statute, the IRS has permitted section 501(c)(4) organizations to engage in substantial activity that does not qualify as promotion of social welfare, including election campaign intervention. In 1959, the IRS promulgated TR § 1.501(c) (4)-1(a)(2)(i), which provides that '[a]n organization is operated exclusively for the promotion of social welfare if it is primarily engaged in promoting in some way the common good and general welfare of the people of the community' (emphasis added). As the IRS explained in an Aug. 24, 2012, letter to U.S. Sen. Carl Levin [D-Mich.], the IRS has interpreted 'exclusively' .... to mean primarily."

That regulation, Van Hollen said, "sat dormant for many years" before the Supreme Court's 2010 decision in Citizens United ruled that "corporations are people, too. So suddenly anyone can use this form of organization to get directly involved in trying to influence the outcome of elections."

The Democrat and the campaign finance reform advocates said the IRS workload jumped from 1,735 applications seeking 501(c)4 status in 2010 to 3,257 in 2012. And they linked the high court ruling to the rise in undisclosed outside spending on candidates by nonprofits, which grew from \$82.7 million in 2008 to \$256 million in 2012, they said. The suit asks the court to "order IRS and Treasury to comply with the plain meaning of the law," Van Hollen said. "The IRS was never intended to be in that business."

Asked for comment, a Treasury spokesman said the agency would not comment on "pending litigation." But the spokesman noted that on Aug. 9, Treasury and the IRS -- responding to recommendations made in May by the Treasury Inspector General for Tax Administration -released their priority guidance plan for the years 2013-2014. It includes "guidance under §501(c)(4) relating to measurement of an organization's primary activity and whether it is operated primarily for the promotion of social welfare, including guidance relating to political campaign intervention."

Statements to Congress in May by Deputy Treasury Secretary Neal Wolin acknowledged that "the existing guidance as you know is -- is very old. It's a very complicated area. So we will work with the new acting commissioner, [Danny] Werfel, to see what additional guidance we can provide so that we can bring better clarity to this area and help avoid the kinds of things that we've just learned were happening." Wolin also assured a lawmaker that Treasury does "not involve itself in matters that relate to the administration of the tax code and in particular ones that have these kinds of political overtones."

Continued on page 15

#### SMALL BUSINESS EXCHANGE 11

### **NORTHERN CALIFORNIA**



SAN FRANCISCO HOUSING AUTHORITY INVITATION FOR BIDS FOR

ELEVATOR REPAIR AND MAINTENANCE SERVICE AT CAL 1-15, PING YUEN 655, 711, 795 and 895 Pacific Avenue Solicitation No: 13-620-IFB-0018

The San Francisco Housing Authority will receive sealed bids for Elevator Repair and Maintenance Service work at Ping Yuen, 655, 711,795 & 895 Pacific Avenue.

On Thursday, August 29, 2013, at 2:00 PM, a site inspection will be held at the Housing Development. Prospective bidders will meet at the building entrance located at 795 Pacific Avenue, San Francisco.

Responses are due **2:00** P.M. on <u>Thursday, September 5, 2013</u>. To obtain a set of the IFB document go to http://www.sfha.org/prcmmt/current.htm . To obtain a hardcopy, please visit the Authority's office at 1815 Egbert Avenue, 3rd floor, #300, San Francisco, California. A processing fee of \$50.00 (non-refundable) will be required for each hardcopy set of documents. All payments must be in the form of Certified Check, Cashier's Check, or Company Check payable to the San Francisco Housing Authority. Cash or personal checks are not acceptable. Contact Ms. Brenda Moore, at (415) 715-3170, e-mail moorebr@sfha.org. for information.

### EASTERN CONTRA COSTA TRANSIT AUTHORITY

Eastern Contra Costa Transit Authority Notice of Sale

Eastern Contra Costa Transit Authority (ECCTA) is accepting sealed bids for thirty-four (34) surplus buses, at its facility, 801 Wilbur Avenue, Antioch, California 94509.

Sealed bids will be received until 2:00 pm, local time, on Monday, September 16, 2013, at ECCTA's facility on Wilbur Avenue, at which time the bids will be publicly opened and read. **Everything shall be sold "as is" and "where is"**. No warranties are made or implied as to condition or usability. All sales are final.

Buses may be inspected at ECCTA's facility, 801 Wilbur Avenue, Antioch, CA 94509, between 10:00 am and 4:00 pm, local time, on Monday, September 9, 2013, and Tuesday, September 10, 2013.

The successful buyer shall pay all sales tax, registration fees, and if any, smog certification fees, as required by the Department of Motor Vehicles at the time of registration. Purchase price must be paid by a cashier's check or certified check only. No cash will be accepted.

ECCTA will make either one award or separate individual awards based upon what is most advantageous to ECCTA. ECCTA retains the right to reject any or all bids received in connection with this sale and to waive minor irregularities in it. Bids must be submitted on ECCTA's Bid Form. Any bids submitted on any other form will be considered nonresponsive and will be rejected.

A copy of the Notice for Sale and Bid Form is posted on ECCTA's web site at www.trideltatransit.com or contact:

> Ann Hutcheson Director of Administrative Services Eastern Contra Costa Transit Authority 801 Wilbur Avenue Antioch, CA 94509 (925) 754-6622



Contract No. 7436A-5 (ID No. FCA14014) ESER 1 FIRE STATIONS 10, 13, 17 & 26 EXTERIOR ENVELOPE

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until 2:30 p.m. on September 12, 2013, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market St., 4th Fl, S F, CA 94103, tel: 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is located at Firestation No 10, 655 Presidio Ave. at Bush St; Firestation No 13, S30 Sansome St. at Washington; Firestation No 17, 1295 Shafter Ave. at Ingalls and Firestation No 26, 80 Digby St. at Addison St. in San Francisco. The work includes but is not limited to exterior painting, inclusive of sealing cracks and preparation prior to paint, on building envelope, rooftop structures, site walls, fences, and gates; replacement inte-

> UNIVERSITY OF CALIFORNIA San Francisco

ADVERTISEMENT FOR CONTRACTOR PREQUALIFICATION

Subject to conditions prescribed by the University

of California, San Francisco (University or UCSF),

responses to the University's prequalification docu-

HEALTH SCIENCE INSTRUCTION

AND RESEARCH (HSIR) FIRE SMOKE

DAMPER REPAIR Project No.: M2607A

UNIVERSITY OF CALIFORNIA,

SAN FRANCISCO

PREQUALIFICATION OF PROSPECTIVE

The University has determined that bidders who

submit bids on this project must be prequalified. Prequalified bidders will be required to have the

following California Contractor's license classifica-

C20 – WARM-AIR HEATING, VENTILATION

Disable selected Modulating Fire Smoke Dampers

from the fire alarm and electrical systems, to allow

for replacement of the existing Modulating Fire Smoke Dampers, flexible ductwork and sections of

ductwork with associated access doors. Upon in-

stallation, the fire alarm and electrical systems will

be reconnected and the contractor will confirm Fire

Smoke Dampers are responding and operating cor-

rectly including testing of each FSD in the presence

& AIR-CONDITIONING (HVAC)

of the State Fire Marshal.

GENERAL DESCRIPTION OF WORK:

bidders for the following:

BIDDERS:

tion:

nents for a LUMP SUM contract are sought from

### **PUBLIC LEGAL NOTICES**

rior ceiling tiles and associated interior wall prep and paint; replacement hollow metal doors: installation of bird deterrent system; and all appurtenant work in accordance with specifications and drawings. The time allowed for completion is 120 consecutive calendar days. The Architect's estimate is in excess of \$365,000. For more information, contact the Project Manager, Youcef Bouhamama at (415) 557-4798.

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is 15% LBE. Call James Soncuya at (415) 558-4080 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid meeting will be held on August 29, 2013 at 9 a.m., in the Fish Bowl Conference

Testing and Air Balance (TAB) work will include post readings for selected affected duct runs.

### Estimated construction cost is \$500,000. PREOUALIFICATION SCHEDULE

Prequalification Documents will be available beginning <u>August 14, 2013 at 10 AM</u> by requesting via e-mail to prequal@ucsf.edu with the following information: Company name, address, phone and fax nos. Please reference **Project No. M2607A HSIR FSD REPAIR** in the subject line. You will be sent an e-mail with a link to the questionnaire. The questionnaire has been created using Survey-Monkey software.

Questionnaires are to be completed by <u>August 28,</u> 2013 at 3 PM.

Any questions or requests for clarification or interpretation of the Prequalification Documents must be submitted in writing to **Conor Neville**, Construction Project Manager – Facilities Services at email address Conor.Neville@ucsf.edu by <u>12 PM, August</u> <u>20, 2013</u>. Questions received after the above-noted deadline may be answered at the discretion of the University.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination. Room, 4th Floor, 30 Van Ness Ave, San Francisco, CA.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

A Class "B" or a Class "C-33" license is required to bid.

In accordance with SFAC Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Sec. 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Dept. of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities. 8/22/13 CNS-25235555#

SMALL BUSINESS EXCHANGE

The dates, times, and location set for receiving and opening of bids will be set forth in an Announcement to Prequalified Bidders and Advertisement for Bids.

This project will be insured under an University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, commercial general liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by CM/Contractor shall be subject to approval by University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

All information submitted for prequalification evaluation will be considered official information acquired in confidence and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California, San Francisco August, 2013

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### SOUTHERN CALIFORNIA

UC IRVINE

### NOTICE INVITING GENERAL CONTRACTOR PREQUALIFICATION

Prequalification Questionnaires will be received by the University of California, Irvine (UCI) from General Contractors (GC) wishing to submit DESIGN BUILD proposals for the CRAWFORD HALL PLAZA IMPROVEMENTS, PROJECT NO. 997405.

Prequalification questionnaires will be accepted from general and landscape contractors teamed with landscape architects that have completed comparably sized design-build projects as described in the questionnaire.

DESCRIPTION: Project will consist of the demolition of existing west courtyard landscape/ irrigation, hardscape and lighting and the installation of new hardscape comprising of concrete bands and pavers, planting of new drought tolerant California native planting with reclaimed water irrigation and new site lighting. Alternates will include improvements to the east courtyard, painting of the existing buildings, and additional landscape/hardscape improvement adjacent to the

playing fields and parking lot.

Project completion time: 80 calendar days

### PROJECT DELIVERY: Design Build ESTIMATED DESIGN AND CONSTRUC-TION COST: \$200,000

PROCEDURES: Prequalification questionnaires will be available electronically at 2 PM on 8/16/13 from UCI Design & Construction Services.

Mandatory Prequalification Conference will be held at 11:30 AM on 8/21/13 at UC Irvine, Design & Construction Services, Wright Workroom, 101 Academy, Suite 200, Irvine, CA 92697.

All General Contractors who have previously submitted a prequalification questionnaire for the Crawford Hall Plaza Improvements project DO NOT need to submit a second prequalification questionnaire or attend the second mandatory Prequalification Conference scheduled on 8/21/13 at 11:30 AM.

Prequalification questionnaires must be received by 2 PM on 8/30/13 only at UCI Design & Construction Services, 101 Academy, Ste. 200, Irvine, CA 92697.

UCI reserves the right to reject any or all responses to this notice, to waive non-material irregularities, and to deem GCs prequalified to sub-mit proposals for the project. To prequalify, GCs must agree to comply with all proposal conditions including state prevailing wages, 10% bid bond, 100% payment and performance bonds, and insurance requirements. A contract will be awarded to the contractor/architect team ("design builder") who offers UCI the best value. General Building "B" California Contractors License and/or "C-27 Landscaping Contractors License required.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

Contact Lynn Javier (949) 824-7145, lynagafu@ uci.edu for the questionnaire. For other opportunities: www.designandconstruction.uci.edu

#### UC IRVINE

#### NOTICE INVITING GENERAL BUILDING "B" AND/OR SIGN "C45" CONTRACTOR PREOUALIFICATION

Prequalification Questionnaires will be received by the University of California, Irvine (UCI) from General Contractors (GC) wishing to submit DESIGN BUILD proposals for the CAMPUS MONUMENT WALLS & SIGNAGE, PROJ-ECT NO. 997404.

Prequalification questionnaires will be accepted from General Building "B" and/or Sign "C45" contractors that have completed comparably sized design-build projects as described in the questionnaire.

DESCRIPTION: Construct four monument walls located at four campus entrances. Walls shall match the existing monument wall located at the corner of Campus Drive and Culver Drive. Scope includes demo of one existing wall and construction of four new CMU walls that include: stone

veneer, brass lettering and seal, LED lighting, underground electrical feeds, and landscape.

Project completion time: 6 Months

### PROJECT DELIVERY: Design Build

ESTIMATED DESIGN AND CONSTRUC-TION COST: \$500,000 - \$700,000

PROCEDURES: Prequalification questionnaires will be available electronically at 2 PM on 8/20/13 from UCI Design & Construction Ser-

Mandatory Prequalification Conference will be held at 8:30 AM on 8/27/13 at UCI Student Center Conference Center - Dohenv Beach CD, Building 113 on Campus Map, corner of West Peltason Drive and Pereira Drive, Irvine, CA 92697.

Prequalification questionnaires must be received by 2 PM on 9/5/13 only at UCI Design & Construction Services, 101 Academy, Ste. 200, Irvine, CA 92697.

UCI reserves the right to reject any or all responses to this notice, to waive non-material irregularities, and to deem Contractors prequalified to submit proposals for the project. To prequalify, Contractors must agree to comply with all proposal conditions including state prevailing wages, 10% bid bond, 100% payment and performance bonds, and insurance reqs. A contract will be awarded to the contractor/architect team ("design builder") who offers UCI the best value. General Building "B" and/or Sign "C45" California Contractors License req'd.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

Contact Brenda Duenas (949) 824-9586, blduenas@uci.edu for the questionnaire. For other opportunities: www.designandconstruction.uci.edu



### Continued from page 1

#### About Pan American Bank

Established in 1964. Pan American Bank is California's oldest Latino-owned bank and the second-oldest Latino-owned bank in the United States Pan American Bank is also certified by the U.S. Treasury as a Community Development Financial Institution ("CDFI"). Headquartered in East Los Angeles, Pan American Bank has served the needs of the Latino communities in Los Angeles and Orange counties for nearly a half-century. Founded by the first Latina United States Treasurer, Romana Acosta Banuelos, the Bank has stayed true to its mission of transforming and empowering Latino communities through banking relationships built on trust, service, respect, communication, and guidance. Pan American Bank is Member FDIC and an Equal Housing Lender.

> Web: www.panamericanbank.us Facebook: www.facebook.com/panamericanbank Twitter: @panamericanbank

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SOURCE: Business Wire

## **PUBLIC LEGAL NOTICES**

### **Public Legal Advertisers:**

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#### The best way to reach the African American, Chinese and Hispanic communities

Resolution 242-12: On lune 28, 2012 San Francisco Board of Supervisors designated the Small Business Exchange newspaper as a minority outreach newspaper for the following communities for FY 12-13: African American, Chinese, Hispanic.

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The Small Business Exchange assists public agencies in buying goods and services through economic downturns and budget cuts by offering lower advertising rates and cost-efficient valueadded services.

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· CA State Lottery	<ul> <li>Southern California</li> </ul>
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<ul> <li>CSU Fullerton</li> </ul>	<ul> <li>Tri Delta Transit</li> </ul>
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District	<ul> <li>UC San Francisco Med</li> </ul>
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Gordon Choy

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- Cha
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Eileen Martinez, The Daily Journal



### By Anthony Advincula, New America Media

Since Detroit filed for the largest municipal bankruptcy in American history last month, ethnic media publishers and editors have found a common thread among their communities: despite the dire economic challenges, ethnic communities remain resilient and hopeful, looking for opportunities amid the turmoil.

Detroit's bankruptcy has brought huge disruptions -a spike in unemployment in a city that already has a jobless rate that is more than double the national average of 7.6 percent; plummeting property values; cutbacks in city services such as dispatch system for fire, police and ambulance; and an uncertain business climate that could hamper future investments.

But, despite the woes, ethnic media journalists and publishers said that many immigrants see opportunities in the city, and that they are pursuing their American Dream, while helping to revitalize the city.

"Everyone could feel the pain," said Tack Yong Kim, publisher and executive editor of the Michigan Korean Weekly. "And yet if we flip the coin, we see an opportunity for investments."

Kim's newspaper has reported on the impact of bankruptcy on small- to medium-size Korean businesses in Detroit, looking at how they have found creative ways to survive. The paper, for example, ran a story on Korean-owned wig and beauty shops expanding their clientele to other ethnic groups, as African Americans, who make up their customer base, are leaving the city.

Most Korean business owners — about 300 of them in the Detroit metropolitan area — would like to stay and turn the crisis into new ventures, Kim said.

"They live here; they are not going anywhere," he added. "There are many abandoned areas, but that opens the door to create a business zone, with cheap land and labor. We definitely have room for improvement."

There are about 40,000 Koreans living in metro Detroit. In Macomb, Oakland and Wayne counties alone, the combined Asian American population spiked about 37 percent, from 100,792 to 138,075 between 2000 and 2010, according to the latest U.S. Census. Elias Gutierrez, president and editor of Latino Press, a bilingual weekly, believes that while many residents already left Detroit, Latino immigrants continue to come, replenishing the lost population.

Gutierrez said that Latinos, many of whom work in surrounding plants and factories, are part of "the solution" to the future of Detroit. And, with the growing Latino population, he noted, his community has a significant voting bloc to potentially change Detroit's political landscape.

While Detroit's population has gone down by about 26 percent, the Latino population, particularly in the southeast side of the city, known as the "Mexicantown," continues to rise, along with Latino-owned businesses.

Over the last two decades, according to census data, Detroit's Latino population nearly doubled to 50,000 in 2010. Latinos in the city are also fairly young, with a median age of 24.

According to an Associated Press report, more than \$200 million in the past 15 years has been invested in "Mexicantown," a few miles from downtown Detroit. This investment has attracted more restaurants, retail stores, and new residential buildings, including an \$11 million condominium development.

Gutierrez regretted that Latinos, despite their growing population, still do not have a political voice in the city. "We don't even have a Hispanic representative in the council, and they [officials] don't even [see] that as an option."

He said Latinos in Detroit opposed the decision by Emergency Manager Kevyn Orr to file for bankruptcy. The decision to file for bankruptcy, Gutierrez said, may have been different if the city had a Latino representative.

#### A boon in a time of bankruptcy

In the Arab-American community, some view the city's bankruptcy filing as the right time to acquire properties, as real estate prices have plummeted in recent years.

"I have seen Arab immigrants buying houses," said Rasheed Alnozili, publisher of the monthly Yemeni American News. "You can get a house for \$10,000. I have friends and relatives who even bought four houses and lots."

Image Credit: www.travelimg.org

Arab Americans make up at least 200,000 of metro Detroit's population, and produces almost \$8 billion in salaries and earnings, according to a 2007 Wayne State University study.

Over the last decade, an influx of Arab immigrants into Detroit has boosted businesses such as gas stations, liquor stores, apparel and convenience shops. A 2010 report of the American Arab Chamber of Commerce found that more than 15,000 businesses in metro Detroit are owned by Arab Americans.

"Those kind of investments that immigrants are doing here would help Detroit's fast recovery," Alnozili added. "The abandoned lots could be turned into a more decent housing or commercial space."

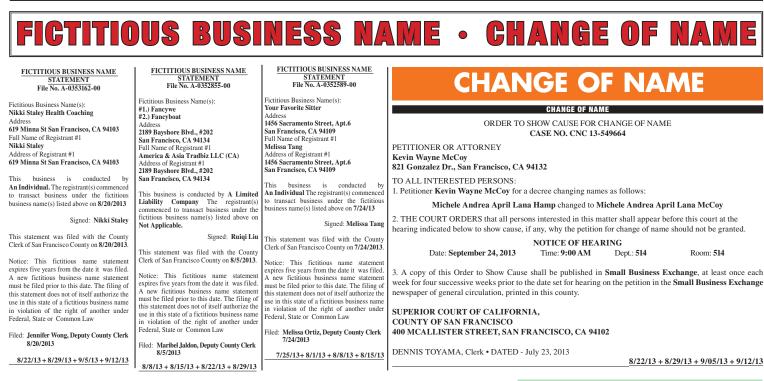
Gina Steward, publisher and editor of the Telegram, a weekly publication that serves the African American community, said that in the black community, many are coming back to Detroit.

"Although bankruptcy seems so final, there are training opportunities out there, and African Americans are taking advantage of them," said Steward. "They are now taking classes to improve their chance of getting a job."

The Telegram has been covering "the reactions and thoughts in the black community and what can be done" in the time of bankruptcy. Many African Americans, according to Steward, do not agree that the last resort for the city was to file for Chapter 9.

"A lot [of people] in the [African American] community are not working because they just don't have the skill set that is required. Now they are taking classes," Steward said. "I just hope that companies here would stop bringing their own workers with them when they set up their business and would start offering it to local residents."

Source: http://newamericamedia.org/2013/08/ethnicpopulation-in-detroit-remains-optimistic-despite-bankruptcy-filing.php



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# BANKING \$ FINANCE

# Small business optimism improves to highest levels since Great Recession, but recovery is slow

	Overall Index Score	Present Situation	Future Expectations
Q3 2013 (surveyed July 2013)	+25	+4	+21
Q2 2013 (surveyed April 2013)	+16	+2	+14
Q1 2013 (surveyed January 2013)	+9	-2	+11
Q4 2012 (surveyed November 2012)	-11	-10	-1
Q3 2012 (surveyed July 2012)	+17	-1	+18

Small business optimism is the highest it has been since third quarter 2008, according to the latest Wells Fargo/Gallup Small Business Index conducted July 22-26.

The Wells Fargo/Gallup Small Business Index improved 9 points since second quarter and 36 points since the fourth quarter of 2012, to a positive 25 (+25). A major driver of this improvement is business owner optimism around availability of credit now and in the future. While it's well below prerecession levels, the Index score is the highest it has been in five years. In August, the Index marks its 10th anniversary of measuring U.S. small business owner perceptions of the economy and business impact.

"For 10 years, the Small Business Index has taken the pulse of small business owners in America," said Doug Case, Wells Fargo small business segment manager. "The survey has shown a slow and uneven recovery for small businesses, and this quarter we continue to see business owners express cautious optimism as economic trends improve, such as a strengthening housing market."

### Access to Credit

Small business owners said they feel more optimistic about their ability to access credit over the next year. In the survey, 28 percent of small business owners said they expect credit to be very or somewhat easy to obtain in the next 12 months, up from 24 percent in the second quarter of 2013 and the highest percentage since 2009. Thirty percent said they expect credit to be difficult to obtain in the next 12 months – down significantly from the 36 percent recorded last quarter and the lowest this measure has been in five years.

#### Housing Impact on Small Businesses

The July survey asked business owners about today's real estate and housing market, and its impact on their businesses. A majority of small business owners (57 percent) said they have seen an overall improvement in the housing market in their area. At the same time, 42 percent reported that their business relies either somewhat (22 percent) or a great deal (20 percent) on a strong housing market. Moreover, 45 percent indicated that a rise in housing prices would improve their business's sales either somewhat (33 percent) or a great deal (12 percent).

#### **Capital Spending**

In the most recent survey, 25 percent of small business owners reported an increase in capital spending in the past 12 months. Additionally 26 percent of business owners said they are planning to increase spending in the next 12 months, consistent with last quarter's results. The number one reason business owners cited for not making a capital investment was continued concern about the overall state of the economy (64 percent) followed by uncertainty in the future of their business (57 percent).

### **Small Business Index Key Drivers**

Wells Fargo, together with Gallup, surveys small business owners quarterly across the nation to gauge their perceptions of their present situation (past 12 months) and future expectations (next 12 months) in six key areas: financial situation, cash flow, revenues, capital spending allocation, hiring, and credit availability.

### 10 years of Wells Fargo/Gallup Small Business Index Highlights:

- Q3 2003: The Small Business Index debuts with a score of positive 69 (+69).
- Q4 2006: Index reaches highest score at positive 114 (+114).
  Q2 2008: Index falls to positive 48 (+48) after 18 consecu-
- tive readings at or near positive 100 (+100).
- Q1 2009: Index drops 14 points and falls into negative territory (-4) for the first time in the survey's history in the midst of the recession.
- Q3 2010: The lowest reading for the Index is recorded at negative 28 (-28).
- Q1 2011: Index begins to see improvement and climbs into positive territory with a score of positive 12 (+12).
- Q3 2013: Index rises to positive 25 (+25), the highest level of optimism in five years.

Note: Complete survey results available upon request, or visit the Wells Fargo Business Insight Resource Center.

### About the Small Business Index

Since August 2003, the Wells Fargo/Gallup Small Business Index has surveyed small business owners on current and future perceptions of their business financial situation. The Index consists of two dimensions: 1) Owners' ratings of the current situation of their businesses and, 2) Owners' ratings of how they expect their businesses to perform over the next 12 months. Results are based on telephone interviews with 602 small business owners in all 50 United States conducted July 22-26, 2013. The overall Small Business Index is computed using a formula that scores and sums the answers to 12 questions — six about the present situation and six about the future. An Index score of zero indicates that small business owners, as a group, are neutral -- neither optimistic nor pessimistic -- about their companies' situations. The overall Index can range from -400 (the most negative score possible) to +400 (the most positive score possible), but in practice spans a much more limited range. The margin of sampling error is +/- four percentage points.

### **About Wells Fargo**

Wells Fargo & Company (NYSE: WFC) is a nationwide, diversified, community-based financial services company with \$1.4 trillion in assets. Founded in 1852 and headquartered in San Francisco, Wells Fargo provides banking, insurance, investments, mortgage, and consumer and commercial finance through more than 9,000 stores, 12,000 ATMs, and the Internet (wellsfargo.com), and has offices in more than 35 countries to support the bank's customers who conduct business in the global economy. With more than 270,000 team members, Wells Fargo serves one in three households in the United States. Wells Fargo & Company was ranked No. 25 on Fortune's 2013 rankings of America's largest corporations. Wells Fargo's vision is to satisfy all our customers' financial needs and help them succeed financially. Wells Fargo perspectives are also available at blog.wellsfargo.com.

Wells Fargo loans more money to America's small businesses than any other bank (2002-2011 Community Reinvestment Act government data) and is a leading lender to women- and diverse-owned businesses. With the nation's largest network of retail banking stores, and an award-winning online library of videos, articles and webcasts known as the Business Insight Series (www.wellsfargobusinessinsights. com), Wells Fargo provides business owners with timely advice and information to educate and help them succeed financially. For more information, or to speak with a Wells Fargo banker, visit wellsfargo.com/biz or call the National Business Banking Center at 1-800-CALL-WELLS.

### **About Gallup**

For more than 70 years, Gallup has been a recognized leader in the measurement and analysis of people's attitudes, opinions and behavior. While best known for the Gallup Poll, founded in 1935, Gallup's current activities consist largely of providing marketing and management research, advisory services and education to the world's largest corporations and institutions.

Source: Wells Fargo.

### Lawmaker Seeks to End IRS' Role as Political Arbiter

### Continued from page 10

Fred Wertheimer, president of Democracy 21, said he and his allies as far back as 2010 had petitioned the IRS to investigate the electioneering activities of 501(c)4 groups such as Karl Rove's American Crossroads and the pro-President Obama Priorities USA Action. "To my knowledge, the IRS never acted on our petitions," he said. "If the IRS had acted, it could have shut down the massive abuse of our tax laws, the massive \$250 million spent in federal elections, and also would have avoided the issues that have arisen" in the IRS targeting scandal.

Public Citizen attorney Scott Nelson said the suit relies on "the Administrative Procedure Act, which allows citizens to come in and get relief against an agency when it takes action that is unlawful or fails or delays to act." Van Hollen stressed that a change in the IRS regulation would not "amount to a tax on political activity" since groups wishing to participate in politics are free to organize under Section 527 of the code and disclose their donors to the public.

He said he planned to reach out to Republicans and agreed with a suggestion that Republicans have echoed that the IRS may not belong in role of determining who is playing politics. "Those who would oppose it are saying, 'Let's keep this IRS investigation,' " he said. "The only reason to oppose it is if you believe these organizations should continue to be available to secretly finance campaigns."

Requests for comment from the Republican chairmen of the House Ways and Means and Oversight and Government Reform committees were not answered.

Source: 2013 by National Journal Group, Inc.

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**Owner: Los Angeles County Metropolitan Transportation Authority** Bid Date 8/30/2013 Goal: SBE 10% (Metro certified)

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John Hickman at (657) 229-7820 or jhickman@Dragados-USA.com

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### **RESOLUTION 242-12**

On June 28, 2012 San Francisco Board of Supervisors designated the Small Business Exchange newspaper as a minority outreach newspaper for the following communities for FY 12-13:

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